



Head of Export (m | f | d) Fertilizers

ID 751181032

Our client is an international player with a strong legacy in the fertilizer business. Due to significant sales growth, the company is seeking a dynamic, results-driven manager to lead its export operations. This role is ideal for an ambitious professional who thrives on independence and strategic leadership. A passion for innovative agricultural solutions is highly valued.

What you can expect:

- You lead and oversee the technical sales and back-office team
- You maintain strong relationships with key customers through regular engagement
- You identify and acquire new customers and suppliers
- You analyze market trends to uncover growth potential and strategic opportunities
- You benefit from a dynamic work environment that combines international travel with remote work

What is required:

- You have 5+ years of experience in international trade
- You possess excellent commercial and negotiation skills
- You bring expertise in agribusiness (preferred but not required)
- You are an ambitious, results-driven manager with an entrepreneurial mindset
- You take a hands-on approach to leadership and problem-solving.
- You are fluent in English



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Interested? Just give us a call: T +49 178 913 830 4 or send your application to: michael.witt@riebensahm-recruiting.de