



Head of Fertilizer (m|f|d) Europe

ID 751179061

Our client is a well-established trading company with a long-standing reputation in the chemical industry. To support the expansion of its regional sales, the company is looking for a dynamic and results-oriented professional to take the lead in its European operations. This is an excellent opportunity for an ambitious individual. A strong customer focus and passion for understanding client needs are highly valued in this role.

What you can expect:

- You are responsible for the European trading activities including budgeting and pricing
- You build and maintain strong relationships with key customers through regular, proactive engagement
- You identify and acquire new customers and suppliers to drive business growth
- You analyze market trends to uncover new opportunities and ensure competitive positioning
- You benefit from a dynamic work environment

What is required:

- You have 3+ years of experience in international trade
- You demonstrate excellent commercial acumen and negotiation skills
- You bring in-depth expertise in the fertilizer industry
- Inventory management systems and regulatory framework are common to you
- You work in a structured, efficient manner and thrive in a collaborative team environment
- You are fluent in English & German



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Interested? Just give us a call: T +49 178 913 830 4 or send your application to: michael.witt@riebensahm-recruiting.de