



Sales Manager DACH Region (m|f|d)

Pet Food Ingredients

ID-Nr. 753359022

Our client is a leading global supplier of pet food ingredients, specializing in high-quality, natural by-products. With a strong international presence, the company ensures the highest standards of product purity and safety. Committed to innovation and sustainability, it plays a key role in shaping the future of pet nutrition. Did this spark your curiosity? Then do not hesitate to get in touch with us or send your full application!

We offer:

- You will drive sales growth and develop new business opportunities in Germany, Austria and Switzerland.
- You will build and maintain long-term customer relationships, acting as their first point of contact.
- You will lead the entire sales process, from strategic planning to execution, including budgeting and forecasting.
- You will work cross-functionally and conduct international customer and supplier visits to push the sales process.
- You will analyze market trends and customer needs to support data-driven decision-making.

You bring:

- Sales excellence mindset, applying structured sales techniques to drive new business and sales.
- Proven B2B sales experience, ideally in the pet food or raw materials industry.
- 5+ years in a commercial or product development role within an international setting.
- Strong account management and consultative sales skills.
- Ability to develop and execute strategic sales plans.
- Fluent in German and English.



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