



Global Key Account Manager (all genders) Petfood Additives

Kennziffer 772234015

We are looking for a dynamic-entrepreneurial Key Account Manager on behalf of one of the world's leading manufacturers of food additives. If you are eager to shape and actively contribute to the development of a new, globally oriented business unit, we would love to hear from you! Work in the atmosphere of a young business unit in a strong organization, including proprietary production and research.

Role and Responsibilities:

- You will be responsible for key account management at a global level with customers in Europe
- You will maintain and develop customer relationships through a consultative sales approach
- You develop a global strategy to expand the customer base
- You provide input for new products and new application areas
- You coordinate customer and innovation projects
- Attractive compensation package

Requirements and Qualifications:

- 5+ years of sales experience
- Experience in the pet food industry
- Knowledge in the production of dry and wet food, semi-moist products and snacks
- (Animal) nutrition experience
- Degree in natural sciences or economics
- Dynamic entrepreneurial attitude with a strong customer focus
- German and English at C1 level
- Residence in Europe



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