



Veterinary Sales Representative (m/f/d) – Central Switzerland / Ticino –

Pet Nutrition

ID-Nr. 773371099

Our client is a global leader in the field of health nutrition for dogs and cats. With a strong focus on veterinary professionals, the company is committed to improving pet health through precise nutrition. To support continued growth in the Central Switzerland and Ticino region, we are looking for a dedicated and passionate sales professional with a veterinary or life sciences background.

Your responsibilities:

- You will manage and grow relationships with veterinary practices and clinics in Central Switzerland and Ticino
- You will develop tailored customer strategies and provide expert consultation
- You will analyze market and product potential and implement targeted sales measures
- You will work independently, in close coordination with marketing and the field sales management
- You will represent the company at events and trade fairs

Your profile:

- 2+ years of B2B sales experience with complex products, ideally in the healthcare or veterinary sector
- Degree or qualification in a medical or health-related field (e.g. veterinary assistant, life sciences)
- Fluent in German and Italian, with very good English skills
- Strong self-motivation, customer focus, and communication skills



Contact: **Stefano Pettinella, Partner & Senior Consultant**

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