



Director Sales & New Business (all genders) Animal Nutrition

Code 772207041

As a specialist for spray drying, our client offers a wide technical range for solving multiple product requirements. Depending on the product specification, new processes are developed that are precisely tailored to customers' needs. Exciting customers with these competencies is the essential challenge of this function.

What to expect:

- You are the first point of contact for customers, both commercially and technically
- You acquire new customers from the feed or feed additives industry nationally and internationally
- You find solutions for the specific needs of customers' applications
- You build and develop a strong international network
- You observe the market, recognise trends and develop sales strategies
- Attractive remuneration package

What you will bring along:

- 8+ years experience in sales
- Industry expertise in feed, premixes or feed additives
- Excellent understanding of animal nutrition and physiology
- Leader and decision maker
- Lots of energy, inspiration and vision
- Ability in explaining complex topics in an easy-to-understand way
- Academic degree in natural sciences
- Fluency in English and other European languages e.g. German



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