



Area Manager B2B (m/f/d) Animal Nutrition

ID 762298012

Over the past few decades, our German client has become an important animal feed and additive company at the global level . One focus is on special products for farm animals.

The company's rapid growth requires further expansion of the sales team to other regions. The team is looking for competent reinforcement. We are looking forward to receiving your application!

We offer:

- You take responsibility for a country or a region in Europe, Asia or Latin America
- You manage and develop customers and also advise them on technical/product issues
- You acquire new customers
- You Identify and develop new business and partnership opportunities for further growth
- You negotiate prices and contracts
- You report to the sales director

You provide:

- 5+ years of B2B experience
- Experienced, successful in selling complex feed solutions requiring explanation
- Good command of pig and poultry nutrition
- In-depth knowledge, network in a country or region
- BSc in Commerce or Agricultural Sciences or comparable
- Place of residence in the respective sales region
- Language of the region - C1 level, English - B2



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