



# Technical Sales DACH (m/w/d) Feed Additives

Job ID 762230119

Over the last decades, our client has built an international reputation as one of the innovative leaders in feed additives for high performing livestock. This is a challenging and highly visible job with customers in Germany, Austria and Switzerland. We are seeking a passionate candidate to further grow the business with a technical based sales approach.

## Role and Responsibilities:

- You build and maintain relationships with clients in the feed industry
- You love to work with customers and identify their needs to drive the business
- You will actively support R&D by spotting product innovations
- You set up and manage annual plans for the sales region
- You continuously develop your technical expertise to maintain a competitive edge in applied animal nutrition

## Profile and Qualifications:

- 3+ years track record of successful value-based sales in Agribusiness
- Sound understanding of technical needs in the European feed industry
- You can translate complex issues into easy to understand communication
- Proven networking competencies
- Fluency in German and English - C1
- Business travel: up to 50%
- You are home-based in the sales region



**RIEBENSAHM**  
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